



MET'S Institute of Pharmacy

Bhujbal Knowledge City

Report on

A National Level

ENTREPRENEURSHIP DEVELOPMENT WORKSHOP: FOR STAFF AND STUDENTS

Date and Time: 9th June 2021: 9.30am to 1.30pm

Platform: Streamed live

Joining Link: https://youtu.be/L-aQQKzZJXY

Organizing Committee: METIOP Center For Entrepreneurship, Innovation And Incubation

No. of participant: 329 Delegates attended the webinar from different states and 2867views got for

the workshop.

Time	Title	Resource person	
9.45am-	Incubation center-	Mr. Sachin Kumbhoje	
10.45am	Opportunities for student and	Director, SIBIC Incubation Centre	
	staff	(Section 8 Company)Co-founder & CEO,	
		OpEx Accelerator Private Limited	
Brief Summary: Mr. Sachin Kumbhoje guided participants regarding need,set up and function of			
incubation center at institute level. He gave information of services provided by incubation Centre			
like workspace, fundraising assistance, monitoring assistance, resources, legal and regulatory			
compliance, support ,marketing assistance comprehensive business training programs ,networking			
assistance early-stage customer acquisition, high-speed Internet access and accounting financial			
management access etc.He discussed about registration of incubation center to different			
government bodies.			
	9.45am- 10.45am Brief Summarincubation certain like workspace compliance, sassistance earmanagement	9.45am Incubation center- 10.45am Opportunities for student and staff Brief Summary: Mr. Sachin Kumbhoje guided princubation center at institute level. He gave information like workspace, fundraising assistance, monitor compliance, support ,marketing assistance compassistance early-stage customer acquisition, high management access etc.He discussed about	

10.45am to	Prototype Validation -	Mr. Vikrant Bhujbalrao	
12.00pm	Converting Prototype into a	Director of a business incubation company,	
	Startup	YourSarthi.	
Brief Summary: Mr. Vikrant Bhujbalrao shared his own journey of entrepreneurship/buisness			
development. First he explained how to validate yourself as an entrepreneur and how to do			
SWOT analysis. He discussed the basic requirements for the successful implementation of			
business like funding, execution, sustainability and passion for business. He discussed the steps of			
invention like idea,proof of concept,prototype and start up. Guided about how to validate			
prototype.He explained the process of conversion of validated prototype to start up. He gave tips			
for preparing successful start up. He shared failure and successful stories of businessmen to			
motivate the participants.He guided about the various processes involved during the business			
start-up and some advices to overcome the problems involved during the process.			
12.00pm to	Financial literacy and fund	Mr.Sagar Agrawal	
1.15pm	raising:Awareness at the start of	Founder and Chairman,	
	Career	Trademagic educare pvt ltd	
		Director, Sewah Education Hub Pvt. Ltd	
Mr.Sagar Agrawal shared his own experience about business. He discussed various start up			
funding stages such as pre seed funding, seed funding, bootstrapping, crowdfunding and stock			
market. He explained about how to raise money from bank. He gave various tips for financial			
	Brief Summa development. SWOT analy business like to invention like prototype. He for preparing motivate the start-up and so 12.00pm to 1.15pm Mr.Sagar Agrifunding stage	12.00pm Converting Prototype into a Startup Brief Summary: Mr. Vikrant Bhujbalrao share development. First he explained how to validate SWOT analysis. He discussed the basic requirementarial business like funding, execution, sustainability as invention like idea, proof of concept, prototype prototype. He explained the process of conversion for preparing successful start up. He shared from motivate the participants. He guided about the start-up and some advices to overcome the problem 12.00pm to Financial literacy and fund 1.15pm raising: Awareness at the start of Career Mr. Sagar Agrawal shared his own experience funding stages such as pre seed funding, seed	

management. He simplified series A, B and C funding. He shared the steps for getting support and

funding for start up from incubation centre. Participants admired the inspiring session through

Principal and Vice President, IIC-METIOP

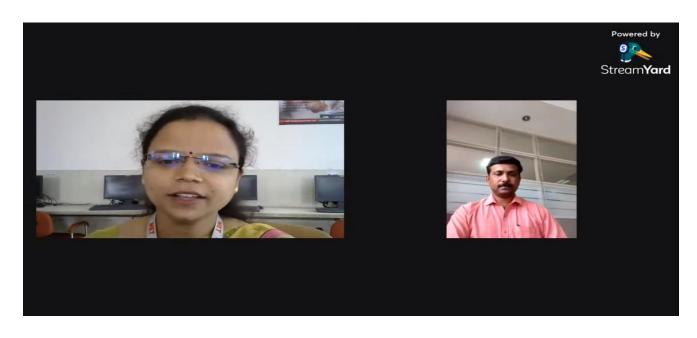
Co-ordinator and Convener, IIC-METIOP

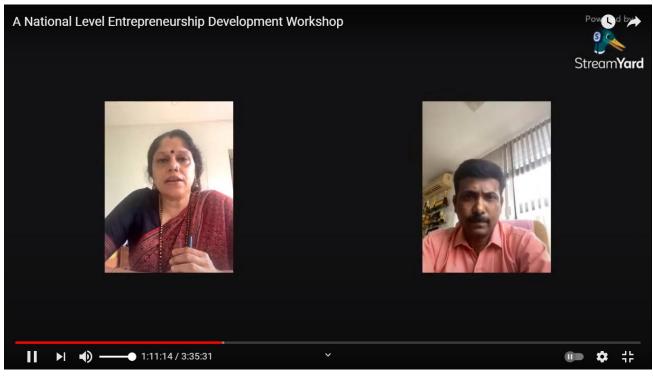
Dr. S. J. Kshirsagar

their opinion and positive feedback.

Dr. R. S. Kankate

PHOTO GALLERY













Enclosed: Feedback Report

